June 2026

Dear Impact100 Garden State community,

As we near the close of our 2024-2026 Strategic Plan, we want to take a moment to reflect on all that we've accomplished together.

Our 2024-2026 Strategic Plan focused on six key areas: membership recruitment, renewal, and retention; technology; nonprofit outreach and grants; financial health; succession planning and pipeline development; and strategic planning. Together, we made meaningful progress across each of these priorities.

Highlights from our 2024-2026 Strategic Plan include:

Membership Recruitment, Renewal & Retention

Membership grew year over year, with retention remaining consistently above 80%. We also expanded opportunities for engagement through grantee visits, volunteer experiences, pop-up events, the Fellowship Program, and the Young Philanthropists Committee.

Technology

We launched Neon One, a new CRM platform that strengthened our ability to communicate, engage, and connect with members.

Nonprofit Outreach & Grants

Grant funding increased from $409,000 in 2024 to $440,000 in 2026, allowing us to award four $100,000 grants annually. We also enhanced support for nonprofit partners through visioning sessions, updated grant resources, and ongoing engagement throughout the grant cycle.

Financial Health

Through membership growth, sponsorships, matching gifts, and responsible budget management, we strengthened the financial health of the organization and supported increased grantmaking.

Succession Planning & Pipeline Development

We began creating succession plans for committee and leadership roles and expanded outreach to members interested in future leadership opportunities.

Strategic Planning Project

We conducted a stakeholder survey of members, nonprofit partners, and past members to help inform the next phase of our work and establish priorities for the years ahead.

Together, these efforts helped Impact100 Garden State award nearly $4.5 million to local nonprofits since our founding.

As we build on this progress, we look forward to sharing our 2026-2029 Strategic Plan with the Impact100 Garden State community in the coming weeks, informed by the feedback you shared through our Strategic Framework Survey.

Thank you for being part of Impact100 Garden State and for helping make this impact possible.

With appreciation,

Impact100 Garden State Leadership Team